



## ***AccuSpeechMobile*** ***Partner Programs***

### **Partners Delivering Voice Technology Across the Enterprise**

*AccuSpeech®Mobile*, from Vanguard Voice Systems is the first innovative voice technology platform that extends the reach of Automated Data Collection (ADC), across the enterprise. AccuSpeech quickly and easily adds voice-powered data capture and voice activated function commands to existing mobile *field services*, *field sales*, *mobile inspections* and *task management* applications.

As an AccuSpeechMobile Partner, software providers, systems integrators and VARS can quickly upgrade existing off-the-shelf and custom applications with new voice functionality, quickly deploy voice-enhanced applications to the market, improve competitiveness and increase software and services revenue from new and existing customers.



## ***AccuSpeechMobile***

### **Partner Program**

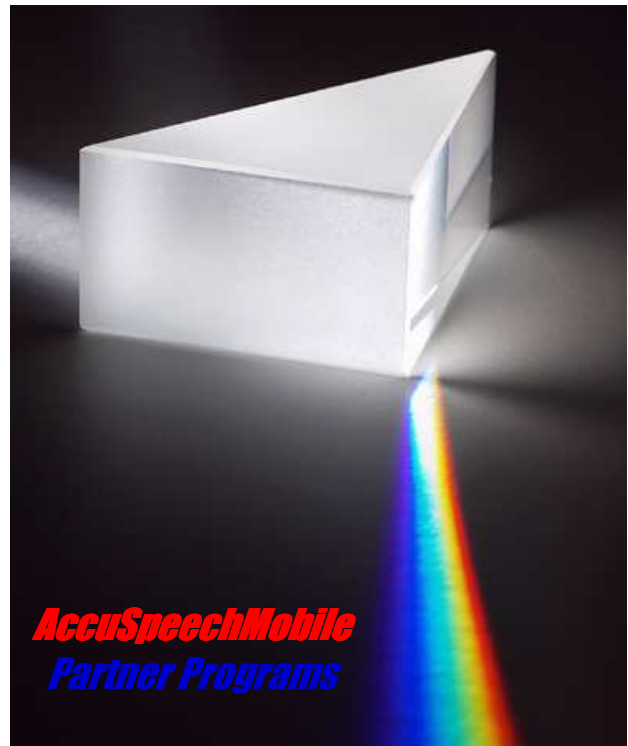
The AccuSpeechMobile Partner Program empowers partners with a unique enterprise-wide voice technology, training turnkey development and voice consulting expertise to make enterprise voice-data capture the next high growth technology investment for the enterprise mobile market.

AccuSpeechMobile's Mobile Voice Platform (MVP) provides a single standards-compliant voice solution for the full spectrum of existing cross-industry mobile field services, sales, inspections and task management applications.

Any existing mobile application can be enhanced with voice-activated function and navigation commands, voice-directed data capture.

#### ***Marketing Partners***

The AccuSpeechMobile Marketing Partner Program is designed for partners who prefer to exploit Vanguard's services and technology team to represent and respond to customer voice-adoption opportunities. Marketing Partners rely on Vanguard for all their voice-related full service marketing, sales, development requirements needs. Marketing Partners share in the generous revenue opportunities, avoiding the overhead for technology training, development and support.



#### ***Enterprise Studio Partners***

Vanguard provides OEM Enterprise Studio partners with joint-development and complete turnkey and consulting solutions for voice-enabling their off-the-shelf or custom applications. Partners can choose from multiple volume-based pricing options.

- **Joint-Development**  
Joint-Development packages include; custom voice-enabling of multiple application screens and pages by our expert development team; and, hands-on training of your team using your targeted mobile application.
- **Turnkey Development**  
Optional turnkey voice-enabling by Vanguard's voice-experts can speed deployment and fully optimize voice capabilities for your mobile application.



### **AccuSpeechMobile Certified Partner**

Vanguard Voice System awards full certification to partners who have fully deployed voice-powered mobile applications; have demonstrated expertise using AccuSpeechMobile MVP solutions, and; successfully supported their voice customers in the field. Certified Partners become an extension of Vanguard's Enterprise Professional Services team sharing in new customer professional services opportunities.

### **Vanguard Enterprise Voice Consulting**

All AccuSpeechMobile Partners can benefit from the voice-expertise of Vanguard's Enterprise Voice Professional Services Team. Vanguard's expert team can help partners further optimize the voice-enabling of their mobile applications. Consulting capabilities and strategies include:



- pre-development application voice blue printing, analysis & assessment
- voice-transaction optimization
- transaction time comparisons
- voice-speeding application commands, controls, and navigation functions
- mobile environmental analysis

The AccuSpeechMobile Partner Program will quickly voice-power your customer applications, speed deployment to the market, extend your organization's competitive edge, and increase your software and services revenue. To learn more about Vanguard's AccuSpeechMobile Partner ask for more information at [info@vanguardvoice.com](mailto:info@vanguardvoice.com).

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